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Introducing our NEW  
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Super Auto Eject Deluxe Cover  
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### President's Message...

With the holiday season approaching and a new year about to start, it's a good opportunity to take a moment to look back, reflect on all the changes that occurred this year, and thank each one of you for all the contributions you made to Kussmaul's growth and success.

I would like to start by thanking Tom Nugent for his career-long dedication to Kussmaul, its customers, and employees. As our former president, Tom will continue to play an important growth role as our Product & Business Development Director. We also experienced loss this year with the passing of Ernie Kussmaul who will be dearly missed. We have, however, the chance to honor him daily by designing, sourcing, making, and selling products branded with his last name.

2018 was a very dynamic year for Kussmaul. We expanded our Sales Team with two new members in the field; and, we kept our foot on the innovation pedal expanding our product offerings with the Auto Level and Alarm, Switch Clock, the new high-frequency platform of Auto Chargers, and our increasingly popular Super Auto Eject Deluxe Covers, among others.

2018 is also the year that gave me the opportunity to join the Kussmaul family as President. I look forward to working closely with our employees to design, source, make, and sell innovative products that meet and exceed the expectations of our customers who give us life.

Next year will be exciting! New products are being finalized to ensure the leadership of our brand in a number of markets. Please follow our communications to find out more about these new products which will provide solutions for your projects.

Last, on behalf of the Kussmaul Electronics family, I want to thank our customers for their business and continued confidence in our company, thank our suppliers for providing high quality products on time, and thank our employees for their hard work this year and in the years ahead.

Happy Holidays.  
Best,

*Dale Tompkins*

### New Switch Clock



This new switch clock features a 24 hour OLED display (in military time). Tactile switches can be used to set the hour or minutes.

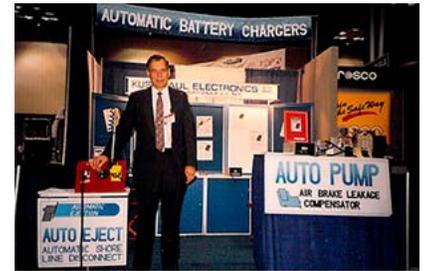
Kussmaul's Switch Clock product #091-257 is super easy to mount. User friendly, the display may be switched with ignition to turn 'ON' and 'OFF' or programmed to stay 'ON' continuously.

For more information  
please  
call  
800-346-0857

# Company Spotlight:

Going into our 50th year, thus was a year of changes for the Kussmaul Electronics Company. Amongst a great year of introducing new innovative products, there was some gains and some losses in the Kussmaul family.

A most notable loss was the passing of our beloved and well-respected founder, Ernest A. Kussmaul. Ernie was an intricate part of the Kussmaul family and will be dearly missed by ALL in the company and the industry. On a more happy note, we also launched a few good employees to their well deserved retirements.



Ernie at a tradeshow 1987

2018 presented us into expanding territories and markets which brought in some new personnel.

We gained two new regional managers, Loni Marcus and Brian Cassell to help flesh out direction of our sales front led by VP of Sales and Marketing, Colin Chambless.

On the leadership side, Tom Nugent has taken the lead as the Director of Product and Business Development. He has handed over the baton and welcomed our new President, Dale Tompkins.

We look forward to a prosperous new year.

Our engineers and the Kussmaul production teams will be busy designing and building new products. Looking forward to FDIC 2019, we will be launching a special new product. Be sure to stop by for a demonstration.



Dale Tompkins congratulates Jaime Gonzalez on his retirement



Tom Nugent is recognized for his 38 years of service and achievements by Dale Tompkins and Mission Critical's Kevin Moschetti

## Upcoming Shows

**January 24 - 26, 2019**

**Fire Rescue East #1034**

**Ocean Center - Daytona Beach, FLA**

**February 16 -17, 2019**

**Fire Rescue & EMS Mega Show #110**

**SCCC Sports & Exhibition Complex - Brentwood, NY**

**February 20 - 22, 2019**

**EMS Today #617**

**Gaylor National Resort & Convention Center**

**- National Harbor, MD**

**March 26 - 28, 2019**

**Fire House World #628**

**LA Convention Center - Los Angeles, CA**

**March 6 - 8, 2019**

**The Work Truck Show (NTEA) #517**

**Indiana Convention Center - Indianapolis, IN**

**April 11-13, 2019**

**FDIC #3833**

**Indiana Convention Center - Indianapolis, IN**

# Technology Corner

## AC 4000

Designed along the same lines of the lighter and lower in profile (Low Profile Charger-LPC) Auto Charge® 1200 Battery Chargers. We are excited to introduce the New and Improved Auto Charge® 4000, (091-89-12). This LPC charger is microprocessor controlled and is a completely automatic, two port 45 Amp battery charger designed for vehicles with a dual battery system. This latest generation of LPC charger has new technology that allows the user, selectable functions, which includes choosing battery type. The LPC charger is also designed to withstand the shock and vibration encountered by vehicle mounted equipment.



Now this charger can accommodate various battery types such as Lead-Acid, Gelled Electrolyte, AGM, and Odyssey®. It features a Power "ON" LED indicator, a System Status indicator, an internal cooling fan and an auxiliary 15 amp output circuit with AC/DC selector switch for operating accessory loads such as: air compressor pumps, hand lights or hand-held radios.

An advanced additional feature is that the Auto Charge® 4000 LPC is also compatible with the NEW Super Auto Eject Cover with Bar Graph Display-Dual Output. This new cover incorporates Auto Eject Cover and Indicator in one product. The cover detects high and low voltage on the vehicle battery and indicates status with a Red 10 LED Bar Graph. Its lid opens 180° to prevent breakage; the cover includes a pre-molded weatherproof rubber gasket and it is available in Blue (BL), Black (BLK), Gray (GY), Red (RD), White (WH) and Yellow (YW)\*.

\*Indicate color when ordering (XXX). New Super Auto Eject Cover with Bar Graph Display-Dual Output part number: 091-55-239-XXX

**In Stock and Shipping Now!**

**Philip Sgroi**  
Director of  
Engineering



## Did You Know?

Within 24 hours of driving in hot weather, a car battery will begin to discharge. That's why the average car battery life in hotter regions is about 2 ½ compared to almost 4½ years in colder regions. With battery life, consider the climate you will do most of your driving in.